

Mergers & Acquisitions (M&A) and Private Equity (PE) Industry Practice

Differentiators and Capabilities

CHUBB



To help address the potential effects of both pre- and post-close risks, Chubb has a long history of providing a broad range of sector-specific, value-added insurance solutions to private equity firms and the portfolio companies they invest in.

Our agility, deep expertise and differentiated approach distinguish us as leaders in the industry.

About Chubb

- World's largest publicly traded property and casualty insurer based on market capitalization
- Global Network: more than 134 offices in 54 countries staffed by Chubb professionals who understand the local laws and regulations. These professionals fully embrace Chubb's philosophy of conducting business with integrity and building long-term relationships with our customers
- Core operating companies are rated "AA" by S&P, "A++" by A.M. Best
- Balanced, diversified product leader in traditional and specialty P&C coverage for commercial, personal lines, personal accident and health insurance

Chubb's M&A PE Practice delivers:

- **Experienced Professionals** who have a deep understanding of private equity firms, their portfolio companies, and the risks associated with a global and evolving M&A environment
 - **Dedicated Underwriting Specialists** focused on underwriting M&A-related risks
 - **"One Team" Approach** to address your risks across the breadth of product lines we offer: primary casualty, foreign casualty, excess casualty, property and specialty, cyber, management liability, environmental, surety, product recall, political risk and more
 - **Program Creativity & Flexibility** to create insurance programs for our PE clients' portfolio companies
 - **Global Expertise and Network** to structure a superior multinational insurance program
- ### Digital Solutions
- Chubb has the ability and expertise to utilize data to enhance your unique insurance program needs.
- **Chubb's Cyber AlertSM** mobile application allows 24/7 incident reporting via mobile device
 - **Worldview[®] for M&A and PE**
Our interactive Internet-based portal, gives clients and brokers control over their programs by providing real-time, transparent access to policy and program administration

Property

- Ground-up, shared and layered programs for up to \$650M in capacity on a primary or first excess layer basis
- Up to \$50M of critical Catastrophe capacity
- Global fronting capabilities on multinational programs
- Catastrophe-only coverages for named storms, earthquake or flood. Deductible buy down coverage & multiyear solutions available worldwide up to \$30M.

Primary Casualty

Customized risk management and financing structures available including;

- Guaranteed cost, deductible, self-insured retentions, captives and similar insured-owned facilities
- Global fronting capabilities
- Claims handling with Chubb's in-house TPA – ESIS and other Preferred Partner TPAs
- Loss Portfolio Transfers

Umbrella & Excess Casualty

- Lead umbrella and excess placements on risks where underlying general liability is on a mono-line form or SIR or deductible
- Up to \$50M limits
- Standard ISO based umbrella, A/B form and Specialty suite for various industries

Foreign Casualty

Customized risk management solutions for clients with exposures outside the U.S. include Controlled Master Programs with admitted local policies, flexible program structures and tailored risk transfer options

Environmental

- Premises Pollution Liability Insurance Policy for private equity firms and their portfolio companies and real estate assets
- Capacity available up to \$50M per occurrence/aggregate limits, inclusive of legal defense costs
- Chubb Incident ALERT – assist clients with pre-qualified incident response contractors to mitigate potential liabilities associated with environmental releases

Financial Lines

Suite of Financial Lines Products for publicly traded or privately held companies:

- Directors & Officers Liability
- Employment Practices Liability
- Fiduciary Liability
- Crime
- Kidnap & Ransom
- Employed Lawyers Liability
- Miscellaneous Professional Liability
- Workplace Violence Expense

Ability to manuscript forms and customize for a specific Private Equity firm's needs to ensure consistency in limits and coverage across all of their portfolio companies.

Cyber Products

Chubb's suite of cyber products integrates privacy, network, and media coverages either on a standalone basis or in conjunction with other lines of insurance.

Chubb Cyber clients have access to the following services:

- Pre-Loss mitigation tools at no cost, and access to a pre-qualified panel of service providers at discounted rates
- Post-Loss Incident Response Services coordinated by an Incident Coach that provides access to a panel of specialists at pre-negotiated rates

Private Equity^{+SM}

Provides private equity firms with a comprehensive solution designed to help transfer and mitigate many of their most significant liabilities by combining four coverages focused on Management Liability(Directors and Officers), Outside Directorship, Professional Services (Errors and Omissions), and Employment Practices Liability into one policy.

Coverage extensions include:

- Portfolio company pre-acquisition defense costs that may arise from lawsuits brought against the PE firm as controlling shareholder of a portfolio company – even when the alleged acts of the portfolio company precede the PE firm's acquisition date

- Crisis costs, including hiring a PR firm to mitigate the potential reputational damage resulting from the termination of a key executive
- Defense costs incurred by a PE firm executive as a result of his or her being interviewed by regulatory enforcement agencies

Transactional Risk

Whether you are the buyer or the seller, every transaction, merger or acquisition exposes you to both known and unknown risks. Chubb's suite of solutions helps you prevent and mitigate losses due to transactions including:

- Representations & Warranties Insurance
- Tax Indemnity Insurance
- Contingent Liability Insurance

Political Risk

Chubb is one of the few companies to offer political risk insurance products to help protect companies doing business across borders against financial loss caused by a single event or a series of events that are political in nature.

Claims Handling

Renowned Chubb claims service for certain lines of business, as well as the ability to offer services with select TPAs with dedicated claims staff handling.

Contact Us

Name:

Title:

Phone:

Email:

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE Property and Casualty Insurance Company, or, in some states, other insurers with Chubb Group. Coverage and pricing may vary by state. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Chubb is the world's largest publicly traded property and casualty insurance group. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.