

# The Future of Cyber Insurance with Chubb Internal Telemetry

**Internal telemetry** is security information that sits behind a company's firewall and is not visible to traditional scanning tools used by insurers in the underwriting process. As a result, companies that have invested significantly in their security posture may not be receiving the credit they deserve! Chubb is taking a cutting-edge approach to leverage an organisation's existing security vendor relationships to analyse critical internal security data in order to provide companies with our best pricing\* and comprehensive coverage that reflects a company's true risk profile, while streamlining the application process through fewer questions.

Agents and brokers can offer this opportunity to any client:

- **Streamlined underwriting:** Simplified application processes lead to quicker turnaround times.
- **Enhanced Cyber Risk Assessment:** Clients gain better insights into their cybersecurity hygiene.
- **Cost savings:** Organisations with robust security postures can qualify for pricing reductions of up to 15%, subject to applicable law.\*\*
- **Comprehensive security insights:** Integrations with leading technology vendors provide clients with a holistic view of their security posture.

By partnering with Chubb and utilising our Internal Telemetry Partnerships, agents and brokers can provide exceptional value to their clients while driving their own business success. For more information on how to leverage these partnerships and enhance your offerings, please reach out to your Chubb cyber underwriter.



Google Cloud Risk Protection Program allows customers to share security telemetry with Chubb and qualify for enhanced coverage, such as AI and quantum exploit coverage and reduced retention requirements.



SentinelOne, a provider of endpoint protection and threat detection through its XDR solution, allows customers to share internal telemetry data with Chubb via its Insurance Posture Report, a summary of critical security configurations.



Tanium, a provider of real time vulnerability management and endpoint protection services, allows customers to share internal telemetry with Chubb via its Cyber Insurance Assessment, which confirms implementation of critical security controls.



Safe Security provides a comprehensive security posture view via integrations with vendors like AWS, Google, Microsoft, CrowdStrike, and Proofpoint. Safe offers a custom assessment to verify cybersecurity controls that customers can share with Chubb.

\* Subject to Chubb's review of quality of the risk.

\*\*Subject to applicable law, and eligibility criteria.

All Cyber services are subject to change. Any changes to the service offering will be reflected on the local Cyber services webform. Policyholders are responsible for reviewing specific terms and conditions of each cyber service provider to ensure eligibility and to stay updated on any changes that may occur.

**DISCOUNTED CYBER SERVICES OFFERED BY THIRD PARTY VENDORS:**

External vulnerability monitoring, Secure Password Manager

The cyber services set forth above are offered by third party vendors at no additional cost to Chubb policyholders for the stated initial period, provided the policyholder is a new subscriber/customer to the cyber services on offer by the chosen third-party vendor and the policyholder otherwise meets the stated eligibility requirements. After expiration of the stated initial period, policyholders may have the option to continue their cyber services at a discounted rate upon renewal. Please note that the specific discount may vary between products and services. Discounts on products and services offered by cyber services vendors are available only to Chubb policyholders with current in-force policies and are subject to applicable insurance laws. The products and services provided by third party vendors will be governed by contract terms the policyholder enters into with the third-party vendor. Chubb will not be involved in the policyholder's decision to purchase services and has no responsibility for products or services that are provided by any third-party vendor.

All content in this material is for general information purposes only and may not be shared externally without Chubb's consent. It does not constitute personal advice or a recommendation to any individual or business of any product or service. Please refer to the policy documentation issued for full terms and conditions of coverage.

Chubb is a world leader in insurance providing commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Parent company Chubb Limited is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.

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