

The Future of Cyber Insurance with Chubb Internal Telemetry

Internal telemetry is security information that sits behind a company's firewall and is not visible to traditional scanning tools used by insurers in the underwriting process. As a result, companies that have invested significantly in their security posture may not be receiving the credit they deserve! Chubb is taking a cutting edge approach to leverage an organization's existing security vendor relationships to analyze critical internal security data in order to provide companies with the best pricing and most comprehensive coverage that reflects a company's true risk profile, while streamlining the application process through fewer questions.

Agents and brokers can offer this opportunity to any client:

- **Streamlined Underwriting:** Simplified application processes lead to quicker turnaround times.
- **Enhanced Cyber Risk Assessment:** Clients gain better insights into their cybersecurity hygiene.
- **Cost Savings:** Organizations with robust security postures can qualify for pricing reductions of up to 15%, subject to applicable law.*
- **Comprehensive Security Insights:** Integrations with leading technology vendors provide clients with a holistic view of their security posture.

By partnering with Chubb and utilizing our Internal Telemetry Partnerships, agents and brokers can provide unparalleled value to their clients while driving their own business success. For more information on how to leverage these partnerships and enhance your offerings, please reach out to your Chubb cyber underwriter.



Google Cloud Risk Protection Program allows customers to share security telemetry with Chubb and qualify for enhanced coverage, such as AI and quantum exploit coverage and reduced retention requirements.



SentinelOne, a provider of endpoint protection and threat detection through its XDR solution, allows customers to share internal telemetry data with Chubb via its Insurance Posture Report, a summary of critical security configurations.



Tanium, a provider of real time vulnerability management and endpoint protection services, allows customers to share internal telemetry with Chubb via its Cyber Insurance Assessment, which confirms implementation of critical security controls.



Safe Security provides a comprehensive security posture view via integrations with vendors like AWS, Google, Microsoft, CrowdStrike, and Proofpoint. Safe offers a custom assessment to verify cybersecurity controls that customers can share with Chubb.

*Subject to applicable law, and eligibility criteria.

Chubb loss control services are intended solely to assist the insurer in underwriting and loss control and are not to be construed as an added benefit for the insured. The services are advisory in nature and are offered as a resource to be used together with your professional IT and insurance advisors in maintaining a cyber loss prevention program. These services are not intended as a substitute for consultation with your insurance broker, or for professional IT, legal, engineering or other professional advice. Chubb hereby disclaims any liability for the accuracy, completeness or applicability of the loss control information provided and disclaims any obligation to oversee or monitor any systems or insured's adherence to any guidance or practices.

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